

**PROOF**

# MORTGAGE SUMMIT LEADERS 2005

HomeServices of America, INC.<sup>SM</sup>

A Berkshire Hathaway Affiliate

## PLATINUM

Ford, Olson & Connelly, Long Mortgage	444 Units	Craig Bruce, Plaza Mortgage	242 Units
Buchanan & Shaw, First Capital	400 Units	Debbie Fagin, Long Mortgage	234 Units
Charles Rusnak, Plaza Mortgage	386 Units	Philipps & Quandt, Edina Realty Mortgage	230 Units
Cleve Smith, Long Mortgage	382 Units	Gifford & Buckner, Long Mortgage	214 Units
Raedean Fabac, Plaza Mortgage	362 Units	Kris Drake, Plaza Mortgage	211 Units
Tony Poe, Long Mortgage	342 Units	Robert Helms Jr., HomeServices Financial	209 Units
Shockley & York, Long Mortgage	321 Units	Jason Froehlich, MidAmerican Mortgage	204 Units
Jacque Calkins Team, Long Mortgage	313 Units	Cynthia Laffey, Plaza Mortgage	199 Units
Peggy Wanninger, CBSHOME Mortgage	270 Units	Kara Egan, Edina Realty Mortgage	190 Units
Kim Luckett, HSL, Kentucky	267 Units	Molly Dean, Plaza Mortgage	189 Units
Greg Parker, First Capital	262 Units	Joseph Brown, Edina Realty Mortgage	188 Units
Gregory Beck, MidAmerican Mortgage	251 Units	Kelly Lee, HSL, Kentucky	188 Units
		Jim Olmsted, First Capital	187 Units

Todd Johnson, Edina Realty Mortgage, 164 Units through 8-2005 when promoted to President, Edina Realty Mortgage

## GOLD

Mike Olmert, First Capital	184 Units	Nicole Brown, Edina Realty Mortgage	162 Units
Randall Eastwood, CSBHOME Mortgage	178 Units	Sarah Wolsfeld, Edina Realty Mortgage	160 Units
Geri Henry, MidAmerican Mortgage	177 Units	Carol Brightwell, HSL, Kentucky	158 Units
Seldon Sullivan, HSL, Kentucky	177 Units	Frances Villa, Long Mortgage	156 Units
Scott Yelick, CBSHOME Mortgage	173 Units	Christopher Wahl & Cheryl Stuntebeck, Edina Mortgage	156 Units
Janna Kohn, First Capital	170 Units	Bob Franklin, First Capital	151 Units
Todd Pianin, First Capital	168 Units	Monty Kinseth, MidAmerican Mortgage	148 Units
Cindy McKearney, Long Mortgage	167 Units	Amy Goodall & Brad Nelson, Plaza Mortgage	144 Units
Mark Simon, First Capital	167 Units	Tyler Zimmerman, Edina Realty Mortgage	143 Units
Allycyn Bennett, First Capital	166 Units	Michael Sarlo, First Capital	143 Units
Kimberly Pursell, Plaza Mortgage	165 Units	Greg Dagostino, First Capital	142 Units
Isabelle Prewitt, First Capital	163 Units	Kathleen Dagg, First Capital	141 Units
		Patricia Ryan, Edina Realty Mortgage	137 Units

## SILVER

Brian Reynolds, First Capital	136 Units	Andrew Hendrickson, Edina Realty Mortgage	126 Units
Misty Hemphill, CBSHOME Mortgage	134 Units	Robin Ray, Edina Realty Mortgage	125 Units
Lori Perpich, Edina Realty Mortgage	135 Units	Stephanie Nuesse, Trinity Mortgage	125 Units
Diane Schuveiller, Edina Realty Mortgage	135 Units	Christopher Laughlin, Plaza Mortgage	121 Units
David Wood, First Capital	133 Units	Patrick Daniel, First Capital	121 Units
Michael Savani, Champion Mortgage	132 Units	Tim Fiero, First Capital	119 Units
Lindsey Frazier, Plaza Mortgage	131 Units	Patricia Perrine & Kayla Perrine, Edina Realty Mortgage	117 Units
Gina McLean, Plaza Mortgage	129 Units	Philip Winfrey, Plaza Mortgage	116 Units
Laura Steier, HSL, Kentucky	129 Units	Beth Myers, Plaza Mortgage	115 Units
Jose Picos, EWM	128 Units	Chris Elgert, HSL, Nebraska	113 Units
Kevin Hayden, First Capital	128 Units	Cassandra Haller, MidAmerican Mortgage	113 Units
Michelle Moore & Brian Peterson, Edina Mortgage	127 Units	Neil Meredith, HSL, Kentucky	113 Units
Daniel Wright, Edina Realty Mortgage	127 Units	Mongrain Team, First Capital	113 Units